



Utah Transit Authority

MEETING MEMO

669 West 200 South
Salt Lake City, UT 84101

Board of Trustees

Date: 6/22/2022

TO: Board of Trustees
THROUGH: Jay Fox, Executive Director
FROM: William Greene, Chief Financial Officer
PRESENTER(S): Kensey Kunkel, Manager Business Dev. And Sales

TITLE:

Fare Agreement: Hive Pass Purchase and Administration - Amendment 3 (Salt Lake City Corporation)

AGENDA ITEM TYPE:

Service or Fare Approval

RECOMMENDATION:

Authorize the executive director to enter into Amendment 3 to the Hive Pass Purchase and Administration Agreement with Salt Lake City Corporation

BACKGROUND:

The Hive Cooperative Pass Purchase and Administration Agreement is a transit pass program that gives Salt Lake City residents access to a discounted monthly standard adult local transit pass. Each pass is in the form of an electronic fare card and users are required to tap-on and tap-off the system when riding UTA services. This specific program has been in place since June 2015.

On May 26, 2021, the board approved Amendment No. 2 to the Hive Cooperative Pass Purchase and Administration Agreement which extended the contract for one additional year through June 2022. The price of the local monthly Hive Pass is \$68.00 per month which is a 20% discount on the retail monthly pass price (\$85.00). Salt Lake City pays \$26.00, and the resident pays \$42.00.

Passes can be purchased from the Salt Lake City County Building, Public Utilities Office, and the Sorenson Unity Center. Prior to selling a pass, Salt Lake City verifies that the resident, seeking to purchase a pass, lives within the boundaries of Salt Lake City proper. This verification process is outlined in Section 3 of the contract.

DISCUSSION:

In the spirit of partnership, staff recommends that the Hive Cooperative Pass Purchase and Administration Agreement be extended for one additional year. This will be Amendment 3 to the original agreement. The updated contract term will be July 1, 2020, through June 30, 2023. All other terms of the contract will remain the same.

CONTRACT SUMMARY:

Contractor Name:	Salt Lake City Corporation
Contract Number:	20-F0048-3
Base Contract Effective Dates:	July 1, 2020 through June 30, 2022
Extended Contract Dates:	July 1, 2022 through June 30, 2023
Existing Contract Value:	\$1,022,500
Amendment Amount:	\$328,000 (estimated)
New/Total Contract Value:	\$1,350,500
Procurement Method:	NA
Budget Authority:	NA

ALTERNATIVES:

Do not approve the contract and require residents of Salt Lake City to purchase fare using other resources

Do not approve the contract and forego additional revenue of \$328,000

FISCAL IMPACT:

Additional \$328,000 in contract revenue. This is estimated using current contract revenue.

ATTACHMENTS:

Amendment 3