



Utah Transit Authority

MEETING MEMO

669 West 200 South
Salt Lake City, UT 84101

Board of Trustees

Date: 6/22/2022

TO: Board of Trustees
THROUGH: Jay Fox, Executive Director
FROM: Kimberly Shanklin, Chief People Officer
PRESENTER(S): Ann Green-Barton, Manager of Total Rewards

TITLE:

Contract: Dental Insurance Services - Administrative and Bargaining Unit Employees (EMI Health)

AGENDA ITEM TYPE:

Procurement Contract/Change Order

RECOMMENDATION:

Approve and authorize the Executive Director to execute the 5-year base contract and associated disbursements with EMI Health for dental insurance in the not to exceed amount of \$9,200,000.00 over five years.

BACKGROUND:

This contract purchases dental insurance coverage for administrative and bargaining unit employees through EMI Health for Utah Transit Authority (UTA).

DISCUSSION:

UTA traditionally offers dental insurance coverage to administrative employees through a vendor. UTA and the Joint Insurance Committee (JIC) traditionally offer dental insurance coverage to bargaining unit employees through one vendor. UTA and the JIC conducted an RFP for dental insurance benefits. As a result of this process, UTA and the JIC selected EMI Health as the vendor to continue providing dental insurance benefits.

This contract is for an initial five-year period from May 2022 through April 2027, with the option to extend the initial term for up to five additional years. The structure of this contract allows UTA to continue with EMI Health as a provider beyond five years if UTA believes the terms, cost, and service are competitive. Staff will seek additional board approval of any option years beyond the initial five-year base contract period.

Experience with EMI Health has been positive overall from a customer service standpoint, the rates have been

competitive, and the network of providers allows employees a greater selection when seeking dental care.

CONTRACT SUMMARY:

Contractor Name:	EMI Health
Contract Number:	#22-03550BM
Base Contract Effective Dates:	May 1, 2022 through April 30, 2027
Extended Contract Dates:	Pending future board approval
Existing Contract Value:	0
Amendment Amount:	0
New/Total Contract Value:	\$9,200,000.00
Procurement Method:	Request for Proposal (RFP)
Budget Authority:	Included in operating budgets

ALTERNATIVES:

Extend current contracts or stop offering dental insurance benefits.

FISCAL IMPACT:

These costs are programmed in the 2022 budget.

ATTACHMENTS:

Contract: Administrative and Bargaining Unit Employees Dental Health Insurance (EMI)