

Stacy and Witbeck

February 2, 2022

On Call Services

Mr. Kyle Stockley
Rail Infrastructure Project Manager
Utah Transit Authority
2264 South 900 West
South Salt Lake City, UT 84119

Reference: On-Call Transit Infrastructure Construction, Maintenance and Repair
Project No: 20-03349VW

Subject: 22-613 - 2022 Turnout Procurement

Dear Kyle:

We are pleased to provide the attached cost estimate to procure 5 EA #10 LH turnouts and 2 EA #10 RH turnouts. All turnouts are to be supplied with new concrete ties. The purchase of these turnouts is for the replacement of the existing turnouts at the Sugar Interlocking, 5300 South, 5400 South, and the Murray Siding turnout.

Exclusions:

- Railroad Flagging
- Track to Earth Testing
- Sales Tax on Permanent Materials

Clarifications:

- Please see detailed list of each bid item below.
- The unit costs for each bid item includes the costs of insurance, bond, and risk at the agreed upon rates.
- The scope of work is inclusive of only the items and scope that are listed below. Any other items of work or changes to the below scope will need to be repriced.

Bid Item 1000 – Field Engineering and Project Controls – 1 LS – Total of \$5,413.00 – This bid item includes Stacy and Witbeck field support from field engineer to manage construction. The field engineer will also perform pre-task planning and coordination with UTA. This item also includes office manager time for payroll and accounts payable.

Bid Item 2000 – Safety Program and Administration – 1 LS – Total of \$1,042.00 – Cost of Safety Supplies, safety personnel to visit the site, and incidental drug testing.

1958 West North Temple
Salt Lake City, UT 84116
801.666.7840 (office) 801.432.7849 (fax)

Stacy and Witbeck

Bid Item 4000 – #10 Turnout Procurement – 7 EA – Total of \$908,369.00 – This bid item includes the cost to purchase 7-EA #10 turnouts with concrete ties. Includes cost to unload and store turnouts until time of installation.

Bid Item 4500 – Laydown Inspection of Special Trackwork – 1 LS – Total of \$6,577.00 – This bid item includes the cost to purchase flights and hotels for SWI personnel to travel one time to Nortrak's Cheyenne plant to inspect the turnouts.

Bid Item 100000 – Fee (7.5%) – 1 LS – Total of \$69,105.00 – This is the agreed to 7.5% GMGC fee.

The total price for this scope of work is **\$990,506.00**

If you have any questions, please contact me.

Sincerely,
Stacy and Witbeck, Inc.



Collin Christensen
Project Manager

02/02/2022 19:29
22-613 2022 Turnout Procurement
*** Collin Christensen, CC

BID TOTALS

<u>Biditem</u>	<u>Description</u>	<u>Quantity</u>	<u>Units</u>	<u>Unit Price</u>	<u>Bid Total</u>
1000	Field Engineering & Project Controls	1.000	LS	5,413.00	5,413.00
2000	Safety Program & Administration	1.000	LS	1,042.00	1,042.00
4000	#10 Turnout Procurement	7.000	EA	129,767.00	908,369.00
4500	Laydown Inspection of Special Trackwork	1.000	LS	6,577.00	6,577.00
<hr/>					
		Subtotal			\$921,401.00
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100000	Fee (7.5%)	1.000	LS	69,105.00	69,105.00
<hr/>					
		Bid Total	=====>		\$990,506.00
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voestalpine Railway Systems Nortrak LLC.

1740 Pacific Avenue
Cheyenne, Wyoming, USA 82007
T. 307-778-8700
F. 307-778-8777
www.voestalpine.com/nortrak

Date: January 19, 2022
Customer: Stacy & Witbeck
Contact: Collin Christensen
Email: cchristensen@stacywitbeck.com

Phone:
Quote No: LF2022-055
Project: UTA #10 Concrete TO's

Sales Contact: Linnea Frary
Email: Linnea.frary@voestalpine.com
Phone: 206-255-4134

Dear Collin,

Please find out quote before for the turnouts your requested for UTA. We have quoted both on concrete one with RBM frogs and on one with WSM frogs.

Qty	Description	Unit Price	Ext Price
5LH/ 2RH	No. 10 115RE RBM Frog Turnout Complete on Concrete with HST for Power Machines (machines and rod layouts not included) Per A10-30124/25	\$106,343.00	\$744,401.00
	Option		
5LH/ 2RH	No. 10 115RE WSM Frog Turnout Complete on Concrete with HST for Power Machines (machines and rod layouts not included) Per A10-30124/25 with WSM from C35-10546	\$116,400.00	\$814,800.00

CONDITIONS OF ACCEPTANCE:

1. Quotation Term:

- 1.1 Pricing given in this quotation is firm for 30 days.
- 1.2 This quote is Buy America compliant.
- 1.3 Quote is based on the terms and conditions from the SWI/vaRSN master agreement
- 1.4 Pricing is based on scope of work being ordered. If quantities or items change then price and lead time are subject to change.
- 1.5 Price does not include the cost of a supply bond. If a supply bond is needed then we can obtain one at the expense of the customer. We do not issue payment bonds.

2. Payment Terms:

- 2.1 Net 30 days from receipt of Invoice. Subject to credit approval at time of order.

3. Taxes:

- 3.1 Price quoted **does not** include any taxes, but can be added at time of invoicing at the current rate.

4. Delivery:

- 4.1 Lead time:
 - 4.1.1 RBM Option 180 – 210 days from receipt of order

- 4.1.2 WSM Option – 240-270 Days from receipt of order
- 4.2 Final delivery will be confirmed once order is placed.

5. Freight:

- 5.1. Freight is FOB Salt Lake City, UT. Unloading is not included.

6. Specifications:

- 6.1 Turnouts are quoted per existing designs. A10-30124/24 and WSM Frog C35-10546
- 6.2 Switch machines and rod layouts are not included in pricing.

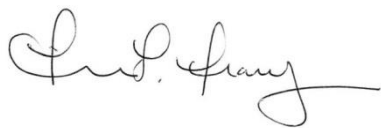
7. Inspections:

- 7.1 Nortrak is not hiring any 3rd party testing agencies or inspectors. All QA will be per Nortrak's current Quality Assurance manual and practice using internal certified employees.
- 7.2 We will assemble (1) LH/ (1) RH for inspection at Nortrak's Cheyenne Plant. Balance of the turnouts will be packaged for shipment.

We appreciate the opportunity to bid on this project. If you have any questions or need more information please give me a call.

Sincerely:

voestalpine Railway Systems Nortrak LLC



Linnea L. Frary
Director of Sales, West

LLF:fl

Enc: Nortrak Drawings A10-30124/25, C35-10546

Quote Information

Quote Number	00065140	Prepared By	Tim Massey
Opportunity Name	Stacy and Witbeck UTA #10 CC Tie Turnouts	Email	tmassey@progressrail.com
Created Date	1/30/2022		
Account	Stacy and Witbeck		
Contact Name	Collin Christensen		
Phone	(510) 748-1870		
Email	cchristensen@stacywitbeck.com		

Quote Line Items

QTY	U/M	Line Description	Alt. Price	Sales Price	Total Price
7.00	EA	Turnout, new, domestic, 115RE, #10 RBM frog, insulated, with concrete turnout ties. BOM per "RFQ 22-0076." Cost does not include outside inspection, switch machines, elastomeric grout, under tie pads, isolation membrane, or anything not otherwise specified. Concrete tie specification will be per Progress Rail design. Lead time 38 - 42 weeks ARO. Pre-plated and disassembled to ship via flatbed trucks.	USD 0.00	USD 131,310.00	USD 919,170.00
7.00	EA	ALTERNATE: Turnout, new, domestic, 115RE, #10 solid spring frog, insulated, with concrete turnout ties. BOM per "RFQ 22-0077." Cost does not include outside inspection, switch machines, elastomeric grout, under tie pads, isolation membrane, or anything not otherwise specified. Concrete tie specification will be per Progress Rail design. Lead time 28 - 32 weeks ARO. Pre-plated and disassembled to ship via flatbed trucks.	USD 143,915.00	USD 0.00	USD 0.00
1.00	LOT	Freight for #10 turnouts delivered by flatbed trucks to Salt Lake City UT. Does not include unloading or storage. Note: Cost is based on full trucks to maximize capacity. Note: cost is based on today's estimates, any changes to be passed to buyer at time of shipment, not order entry.	USD 0.00	USD 95,200.00	USD 95,200.00

Grand Total USD 1,014,370.00

Shipping Information and Notes

Shipping Info. Shipping point with freight allowed.

* Pricing does not include for any increases due to tariffs on steel and aluminum imports imposed by the US Government. These will be assessed if tariffs are applied and prices adjusted accordingly.

Terms and Conditions

FOB Origin – Prepay and Add

Payment Terms Net 30

Remarks

- Sales tax is not included.
- Pricing and Deliveries are subject to change at the time of order placement.
- Quote is based upon the above quantity and specifications. Any changes may affect pricing.
- Freight rates are based on time of quotation and are subject to change at time of order placement and at time of shipment.
- Acceptance of an order is governed by the Progress Rail Services Sales Order Terms And Conditions which are attached to this quote.