## **UTA Local Advisory Council Meeting**

May 7, 2025



## Call to Order and Opening Remarks



## Pledge of Allegiance



## **Safety First Minute**



#### **Public Comment**

- Live comments are limited to 3 minutes per commenter
- One person's time may not be used to extend another person's time
- Live comments may be heard from in-person attendees as well as Zoom attendees
- For comments via Zoom, use the "raise hand" function in Zoom to indicate you would like to make a comment
- Public comment was solicited prior to the meeting through alternate means, including email, telephone, and the UTA website
- No comments received through alternate means for this meeting



## **Consent Agenda**

- a. Approval of February 19, 2025, Local Advisory Council Minutes
- b. UTA Federal Reauthorization Priorities

## Recommended Action (by acclamation)

Motion to approve the consent agenda



## **Service Planning**



## Sustainable Service Delivery System Update



#### **April 13 Change Day Accomplishments**

- Restored suspended service
- Expanded service in core areas
- Fully staffed in advance
- Partnerships for seasonal service



#### **Where We Were**

#### 2022 Status

- Understaffed
- Turnover
- Reliance on Overtime

## Examined the approach to delivering service

- Service Planning
- Operator Recruitment/Training
- Operator "Go to Work"



#### **Key Adjustments**

- Five-Year Service Plan
- Operator staffing forecasts –
   baseline service
- Operator headcount
- Operator shifts
- Training graduation rate
- Operator first 90 days



#### **2025 Ongoing Refinement and Analysis**

- Additional transit studies and planning
- April 2026 Change Day implementation
- Improved analytics and projection of sustainable shifts
- Focus on internal processes and structure
- Improved analytics around maintenance needs
- Vehicle procurement to support future years of 5-year service plan





### **Customer Experience Action Plan**





#### What is Customer Experience (CX)?

For UTA, Customer Experience is everything a customer experiences on their transit journey, from front door → final destination.





#### What is a Customer Experience (CX) Action Plan?

It is a document that communicates:

- Who our customers are and what matters to them
- How UTA can improve the Customer Experience (CX)





#### 1. Who are UTA Customers?

- Customer Mindsets
- Customer Journey
- Customer Vignettes





#### **Customer Mindsets**

**Five Customer Mindsets:** 

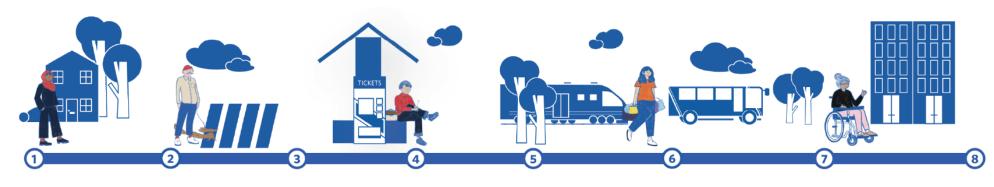




tools

#### **Customer Journey**

With common make-or-break moments

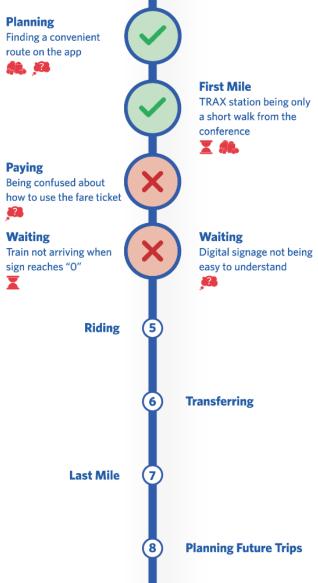


Planning	First Mile	<b>Paying</b>	Waiting	Riding	Transferring	Last Mile	Planning Future Trips
Access to real-time info on trip planning	Crosswalks / pathways to bus stop	Knowing FAREPAY card balance	Shelter from the elements	Finding seating or having personal space	Well- timed transfer	Stop or station near destination	Easy access to schedules

#### **Customer Vignettes**

Oliver's Journey







#### 2. How Can UTA Improve the Customer Experience?

- CX Focus Areas
- Customer Ideas
- CX Action Items





#### **CX Focus Areas**

- More convenient
- More timely and reliable
- Feel safer
- More comfortable
- Easier to use





#### **Customer Ideas**



More shade, seating, shelters, or canopies at stops and stations





Provide access to restrooms and food & drink at high-traffic stops and stations





**Expand access to real-time information** (locations, arrivals, and service alerts)





**Better visibility at bus stops** 





**Speed up buses and trains** 





#### **CX Action Items and Next Steps**

#### **Action Items list**

- Funded UTA Projects
- Unfunded Customer Ideas

#### **Next Steps**

- Executive Team strategic initiative
- Prioritized list of projects for future budget cycles





## **Any questions?**



## **Budget and Finance**



# Consultation on Issuance, Tender and Refunding of Authority's Sales Tax Revenue Bonds



## **Bond Issuance Strategy**

**Potential Financing Opportunity for UTA** 



#### **Growing Demand for UTA Service**

2024 UTA ridership was up 15.5%

Service Type	2024 Ridership	Year Over Year Change
<b>All UTA Services</b>	40,478,945	+15.5%
Bus Service	20,163,298	+10.1%
Commuter Rail	4,128,459	+10.5%
Light Rail	13,509,954	+26.5%
Paratransit	366,096	+6.6%
Vanpool	1,127,566	+9.1%
Microtransit	567,908	+36.8%



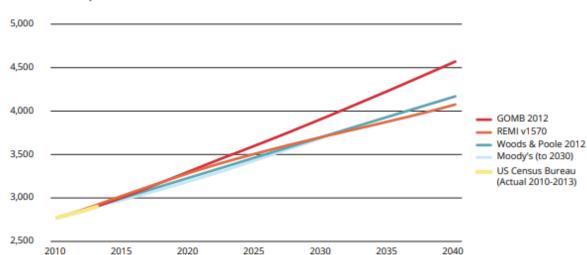
UTA has recovered to 91.5% of its pre-pandemic ridership (98.5% on bus)



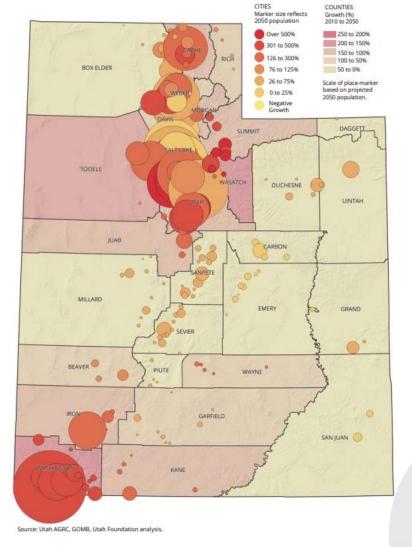
#### **Utah Population Growth 2050**

#### Utah Population Projection Comparison, 2010-2040

#### Thousands of People



Sources: Moody's, Woods and Poole, REMI, and US Census Bureau as presented in analysis by GOMB.







#### **Capital Funding Sources**

UTA has several Capital projects that receive financial support from various sources



Current Year Funds (Revenue)



Grants



Local Partner Contributions



State Contributions



Leasing



Bonds



#### **UTA's Capital Projects for Bonding**

UTA has an aging oject fleet (>25 years) pand New designs ver the include: accessible low-floor design, adler door panel LED tight lighting, storage for	<ul><li>UTA Funds</li><li>Grant (\$60 million match)</li><li>Bonding</li></ul>
ver the include: accessible low-floor design, adler door panel LED	•
up to 4 bicycles	
new Originally constructed in 1985, Ilding the building is the undersized (5,262 sq ft) and outdated.	J
i <b>I</b>	constructed in 1985, Iding the building is the undersized (5,262 so

#### **Introduction to Potential Financing Opportunities**

I. New Issuance Financing

Evaluate financing strategies to ensure that near-term capital needs can be funded, with estimated financing needs amounting to approximately \$212 million over the next 3 years.

II. Bond Tender Opportunity

While UTA has now undertaken two tenders to-date, there are an additional \$664 million of taxable bonds that were not previously eligible for a tender but could now be included in a transaction.

III. Tax-Exempt
Refunding of
Taxable Bonds

In addition to a bond tender, UTA can consider refunding certain taxable bonds with tax-exempt debt, thereby generating additional savings.



#### I. New Issuance Financing

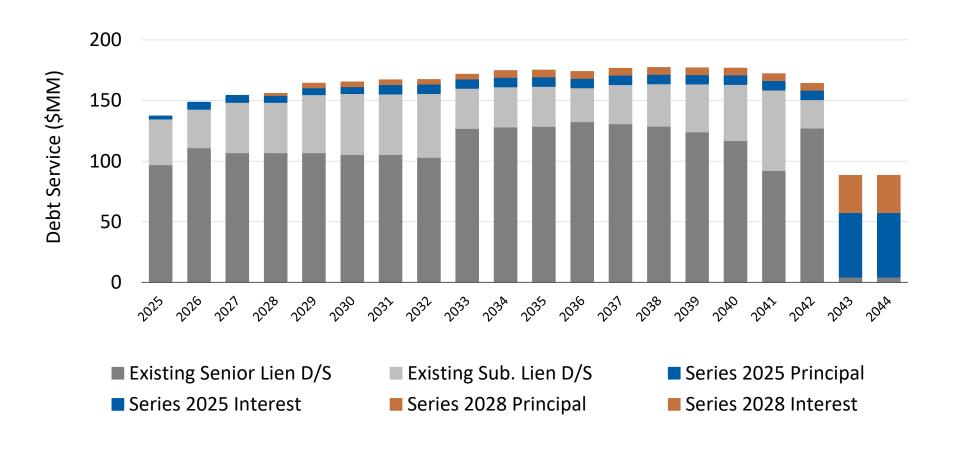
#### UTA is evaluating the potential issuance of new money debt to finance certain critical projects

- UTA has not issued new money bond issuance since 2019, since that time, sales tax revenues have increased 44%.
- In the current market, long-term Senior Lien Bonds could be sold at an estimated all-in True Interest Cost of 4.34%.
- UTA is contemplating two hypothetical financing tranches of \$128 million (2025) and \$84 million (2028),
   which represents UTA's approximate borrowing needs over the next 5 years.



#### **Financing Portions of UTA's Capital Program**

Debt Service Profile: Tranche 1 & Tranche 2 Borrowings





#### **II. Bond Tender Opportunity**

Current financial market conditions present a unique opportunity for the Authority to generate savings via a tender

#### The Opportunity: Tender Refunding Transaction

- While UTA has now undertaken two tenders to-date, there are an <u>additional \$664 million of</u> <u>taxable bonds that were not previously eligible for a tender, but could be included in a</u> <u>transaction undertaken in 2025</u>
- All of these bonds advance refunded several series of bonds with a call date of June 15, 2025, meaning their escrow will expire as of that date, and a transaction could be undertaken beginning 90-days prior (e.g., March 15, 2025)



### **Refunding Savings – 2019 Through Today**

#### **UTA Refunding Savings Since 2019**

Sale Date	Series	Par Amount	Refunding Type	Refunded Par	NPV Savings (\$)	NPV Savings (%)
11/6/2019	2019B (Senior) 2019 (Sub)	\$247,880,000	Advance Refunding	\$223,135,000	\$11,698,210	5.24%
3/4/2020	2020 (Senior)	216,650,000	Advance Refunding	176,010,000	17,441,638	9.90%
10/28/2020	2020B (Senior)	74,750,000	Advance Refunding	73,600,000	6,862,607	9.32%
10/19/2021	2021 (Senior) 2021 (Sub)	447,845,000	Advance Refunding	397,275,000	20,154,295	5.07%
10/3/2023	2023 (Senior)	77,600,000	Tender	101,175,000	6,290,481	6.21%
8/28/2024	2024 (Senior) 2024 (Sub)	540,340,000	BABs Refunding Tender MWC Refunding	570,875,000	71,579,124 <sup>1</sup>	12.53% <sup>1</sup>

Since 2019, UTA executed refinancing transactions that saved \$134 million on a NPV basis

(1) Series 2024 refinancing savings figures are gross of the BABs subsidy



### **Tender Scenario**

#### **2025 UTA Tender Candidates | Summary Tender Savings by Series**

	Can	didates	100% Tender	Tender of Bonds w/ >\$0 NPV Savings		30% Success Rate of >\$0 NPV Savings		
Series	Lien	Escrow Expiration	Refunded Par	NPV Savings	% Savings	Refunded Par	NPV Savings	% Savings
2020	Snr	June 2025	\$190,510,000	\$11,210,060	5.88%	\$57,155,000	\$3,363,018	5.88%
2021	Snr	June 2025	399,315,000	18,843,251	4.72%	119,795,000	5,652,975	4.72%
2021	Sub	June 2025	15,270,000	1,289,596	8.45%	4,580,000	386,879	8.45%
2019	Sub	June 2025	59,070,000	5,021,564	8.50%	17,720,000	1.506,469	8.50%
Total			\$664,165,000	\$36,364,472	5.48%	\$199,250,000	\$10,909,342	5.48%
2020B*	Snr	June 2022	\$62,625,000	\$4,525,277	7.23%	\$18,790,000	\$1,357,583	7.23%
2019B*	Snr	June 2022 / 2025	94,725,000	5,980,416	6.31%	28,420,000	1,794,125	6.31%

Assumptions: Bloomberg rates as of 3/13/2025, Delivery Date: 7/15/2025, \$5/bond Costs of Issuance, \$2.70/bond Tender Costs, and a Tender Price calculated as of 3/13/2025, \*Previously tendered



### **III. Tax-Exempt Refunding of Taxable Bonds**

Current market dynamics have created a unique situation where the Authority may also be able to refinance its eligible taxable bonds for savings on a tax-exempt basis

- For all of the UTA taxable bonds (tender candidates), under current tax law, the IRS has indicated that it will allow a tax-exempt refunding of taxable refunding bonds once the original escrow purchased with taxable proceeds has been fully expired
- In order to achieve a higher eligible investment rate, UTA could combine a new bond issuance with a refinancing of the newly eligible taxable bonds, and reinvest proceeds for the refunded bonds
- Refunding select taxable debt —could allow for an additional \$4.7 million of NPV savings, including \$6.3 million in gross savings over the next 10-years<sup>1</sup>

(1) Bloomberg & Thomson Financial as of 3/14/2025; assumes 30% of the taxable bonds are tendered



### **Potential Financing Schedule**

UTA – Utah Transit Authority MA – Municipal Advisor

BC – Bond Counsel

BU – Bond Underwriter

Date	ltem	Party
23-Apr	UTA Board Meeting to Discuss Bond Financing Opportunities	UTA
5-May	Meeting with Treasurer Marlo Oaks and Kirt Slaugh to discuss UTA proposal to State Finance Review Commission	UTA, MA, BC
7-May	UTA Local Advisory Council meeting to consult on new money and refunding	UTA, MA
12-May	Presentation and Approval of Bond Issuance by State Finance Review Commission	UTA, MA
14-May	UTA Board Meeting to consider adoption of Bond Authorizing Resolution	UTA
19-May	Notice of Intent to Issue Bonds posted to Utah Public Meeting Notice website (begin 30-day contest period)	UTA, BC
20-May	Materials sent to Rating Agency	MA
28-May	Rating Agencies meetings	UTA, MA



### **Potential Financing Schedule**

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Date	ltem	Party
11-Jun	UTA Board Meeting: Public Hearing and Request Approval of Preliminary Official Statement	UTA, MA, BC
11-Jun	Ratings received / CPI Release	ALL
12-Jun	Post Invitation to Tender and Preliminary Official Statement	ALL
18-Jun	FOMC Meeting	ALL
20-Jun	30-day contest period ends	ALL
20-Jun	Post Pricing Notice for Tender	UTA, MA, BU
27-Jun	Tender Expiration	ALL
30-Jun	Preliminary notice of acceptance and pre-market Series 2025 bonds	UTA, MA, BU
1-Jul	Negotiated bond sale, execution of Bond Purchase Agreement. Lock prices on tendered bonds based on UST yields	UTA, MA, BU
2-Jul	Post Taxable Purchase Price and Final Notice of Acceptance	UTA, MA, BU
15-Jul	Bond closing and Close Tender	ALL

# **Discussion**

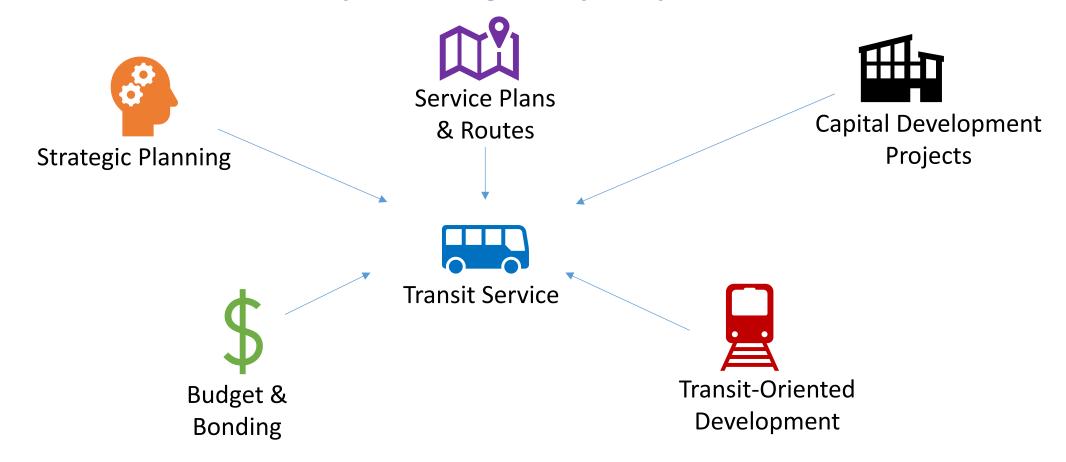


# **Local Advisory Council Roles and Opportunities**



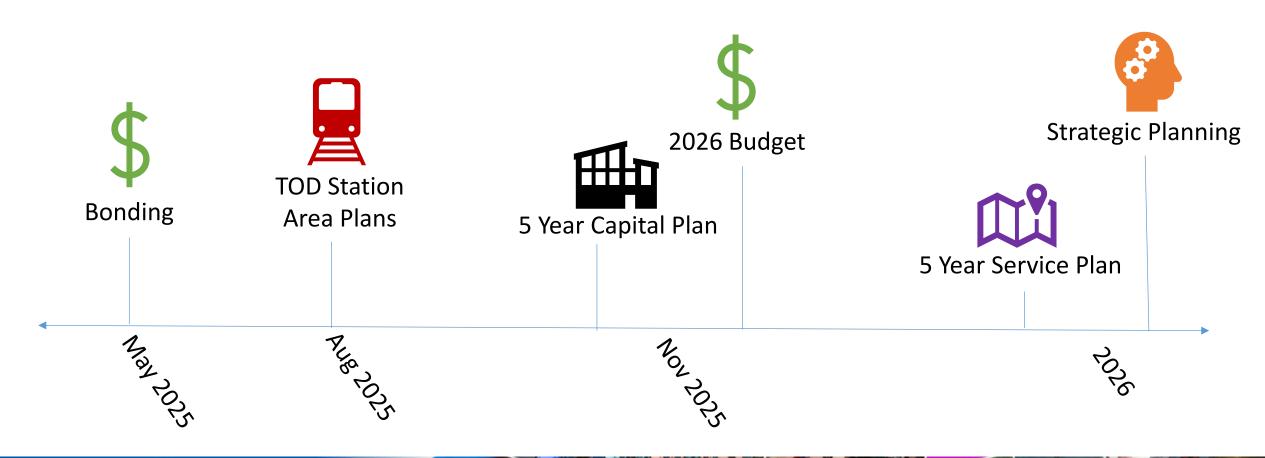
## **Local Advisory Council Statutory Roles**

The Local Advisory Council (LAC) was created to serve as a link between UTA and the communities UTA serves by consulting on key components of transit service.



## **Local Advisory Council Statutory Roles**

### **Upcoming Consultation Opportunities**



## **Local Advisory Council Opportunities**

LAC members are uniquely positioned to be informed on transit benefits and challenges and advocate for the needs of the community and UTA's mission.







## **Local Advisory Council Opportunities**

### What can LAC members do?



Engage in LAC quarterly meetings



The UTA Experience (FKA "Transit Academy")



Communication with other elected officials, COGs and councils



Interaction with constituents and media



Ride the system



**UTA** community events



## **UTA Experience**



## **Local Advisory Council Opportunities**

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# Open Dialogue with the Board of Trustees



# Reports



# **Executive Director Report**

- a. Executive Director Report
  - Quiet Zone Update
  - 2024 Onboard Survey Report



# **Quiet Zone Update**



# **2024 Onboard Survey (OBS) Key Takeaways for Local Leaders**



### **Conducting Onboard Surveys**

### Why?

- Meets federal Title VI requirements
- Informs strategic decisions
- Supports regional travel demand modeling

#### How?

- Survey administration timeframe:
   February-April 2024
- Conducted by RSG and ETC consultants
- Digital tablets with real-time geocoding





### **Who Our Riders Are**

Young, diverse, and income-constrained

- 62% of riders are age 34 or younger
- 54% of riders earn under \$45,000/year
- Ridership continues to variegate





### **Mobility Access**

*More riders are transit-dependent* 

- Increase in riders from zero-vehicle households since 2019
- UTA On Demand: 76% are transit-reliant
- 78% of UTA On Demand users do not have a driver's license





### **Fare and Payment Trends**

Fare payment insights reflect accessibility needs

- Electronic fare use is down 3% since 2019
- Cash use on buses is up 7% since 2019
- 35% still use electronic cards





### **Why This Matters for Cities**

How cities can support equitable transit

- Allow walkable access to transit stops
- Partner with UTA On Demand and infrastructure expansion
- Support awareness of low-income fare options





# **Audit Committee Report**



# **Other Business**

Next Meeting: Wednesday, August 27, 2025, at 1:00 PM



# Adjourn

