

# Continuous Improvement Excellence Award - Fares Strategy Team

Agenda Item 6.a.



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EXCELLENCE  
AWARD



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OLD

Assigned To	Will Not Renew	Renewal Process Completed by Strategy (Y/N)	JDE Number	Company Institution ID	Partner Name	Amount Overdue	Previous Year (Hide)	Previous Contract Number	Previous Contract Type	Previous Prod
Jacob	Overdue Invoice	Y	1468581	1935249	1-800 Contacts	Not Overdue	2023	23-0081-2	ECO Daily	Premium
Miranda	Overdue Invoice	Y	1456065	1177369	Adobe	Not Overdue	2023	23-0052-2	ECO Daily	Premium
JT	Overdue Invoice	Y	1407380	574007	AgReserves Inc.	Not Overdue	2023	23-0025-2	ECO Preferred	Premium
JT	Overdue Invoice	Y	1509110	10001165	Allied Signs	Not Overdue	2023	23-0160-2	ECO Monthly	Premium
JT	Overdue Invoice	Y	1356173	367858	Alice Inc.	Not Overdue	2023	23-0082-2	ECO Daily	Premium
Miranda	Overdue Invoice	Y	1508034	10001154	American Heritage School	Not Overdue	2023	23-0150-2	ECO Monthly	Premium
JT	Overdue Invoice	Y	1501460	10001124	Arbinger Institute LLC	Not Overdue	2023	23-0140-2	ECO Daily	Premium
Jacob	Overdue Invoice	Y	1225773	367507	ARUP Laboratories	Not Overdue	2023	23-0008-2	ECO Monthly	Premium
Miranda	Overdue Invoice	Y	1469378	2007742	Bonneville Communications	Not Overdue	2023	23-0094-2	ECO Daily	Premium
JT	Overdue Invoice	Y	1497623	10001043	Bridge Investment Group	Not Overdue	2023	23-0111-2	ECO Monthly	Premium
Jacob	Overdue Invoice	Y	1503761	1137166	Cafe Rio Mexican Grill	Not Overdue	2023	23-0141-2	ECO Monthly	Premium
Jacob	Not Renew	N	1303444	856977	Campano Resort VR CPC Holdings Inc	\$ 2,700.00	2025	23-0038-A2	Park City - PPT	Park City
JT	Overdue Invoice	Y	1307626	10001151	Cirque	\$ 1,000.00	2023	23-0149-2	ECO Daily	Premium
JT	Overdue Invoice	N	1308300	10001156	City of West Jordan	\$ 1,180.00	2023	23-0152-2	ECO Monthly	Premium
Jacob	Overdue Invoice	N	1311152	373469	Deseret Book Company	\$ 19,250.00	2026	23-0013-2	ECO Select	Premium
Miranda	Overdue Invoice	Y	1427276	811105	Deseret Digital Media	Not Overdue	2023	23-0136-2	ECO Daily	Premium
JT	Overdue Invoice	Y	1406836	573248	Deseret Management Corporation	Not Overdue	2023	23-0014-2	ECO Daily	Premium
Jacob	Overdue Invoice	Y	1202516	10001139	Deseret Mutual Benefit Administrators	Not Overdue	2023	23-0143-2	ECO Daily	Premium
Jacob	Overdue Invoice	Y	1427281	807027	Deseret News Publishing	\$ 1,000.00	2023	23-0124-2	ECO Daily	Premium
Jacob	Overdue Invoice	Y	1509428	2273498	Destination Homes	Not Overdue	2023	23-0162-2	ECO Monthly	Premium
Miranda	Overdue Invoice	Y	1473758	2273498	DigiCart Inc	\$ 2,549.00	2023	23-0015-2	ECO Monthly	Premium
JT	Overdue Invoice	Y	1473758	2273498	DigiCart Inc	\$ 2,549.00	2023	23-0015-2	ECO Monthly	Premium

NEW

# FARES STRATEGY TEAM

## Problem

- Create accurate tracking & follow up for Eco Partner Renewals

## Solution

- Eco Partner Program Tracker using 6S
- PDCA through Daily Huddle Updates
- Forecast Estimated Revenue

## Results

90% renewal rate

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